

# VantagePoint

E-NEWSLETTER



MONTHLY UPDATES FROM AGVANTAGE SOFTWARE - YOUR PARTNER IN AGRIBUSINESS

May 2020

## INSIDE THIS ISSUE

- 1 Message from Michelle**
- 2 AgVantage 2020 National Conference**
- 3 Mark Mayfield Keynote Speaker for the AgVantage 2020 Conference**
- 4 Update on New Software Releases**
- 6 Val's Recipe Box Berrylicious Icebox Cake**

**“Connecting with others is rewarding. It makes us feel like we’re not alone in the world.”**



## Connections - The KEY to Survival

By Michelle Blomberg, President/CEO [michelleb@agvantage.com](mailto:michelleb@agvantage.com)

I do not believe anyone would have thought a time like what we are experiencing today would have ever happened to us. We have been able to believe in things like science, technology, smart people, great leaders and have been living in a world that relies on, and really expects, that we will be safe from anything. But now, we realize that is not true. There are things outside of our control that brought us to our knees and make us rethink everything. As we fight through this crazy time of isolation, I hope you all come back to one thing – WE can do this if we do it together. Connecting to people and relying on each other is the key to getting through this time. Trying to do it alone only makes the world seem empty and dark.

Peoples’ perspectives and working to understand them are more key right now than ever before. Each of us carry the stress and emotion in our own way. How each person handles a time like this can be so different from the person standing right next to you. We do not know what that person is dealing with. They may have just lost the love of their life, a parent or a child, or they may have just found out their job was no longer theirs, or can’t visit their sick or dying parent, or the high school and college kids that are trying to figure out how the next step in their life looks when they can’t even see what tomorrow looks like. So many serious and sad things that have become part of our everyday life.

Keeping an open mind to all perspectives is more important now than ever before. Trying to remember life is handing each person a challenge and how they handle it will determine their next emotion, their next success – or failure. Staying positive, seeing the good side to the story takes work, but it is there. You just have to find it. One way to get there is to make sure the conversations are based on facts, not on “well I heard...”. Being a good listener is also key. Everyone needs someone to talk to now, more than ever.

Even though there are families and relationships that are struggling through this time, there are also families that are becoming closer because of this pandemic. There are lives lost all around us, but also new lives created. There are jobs being lost and companies struggling, but there are others that are fighting through and will survive.

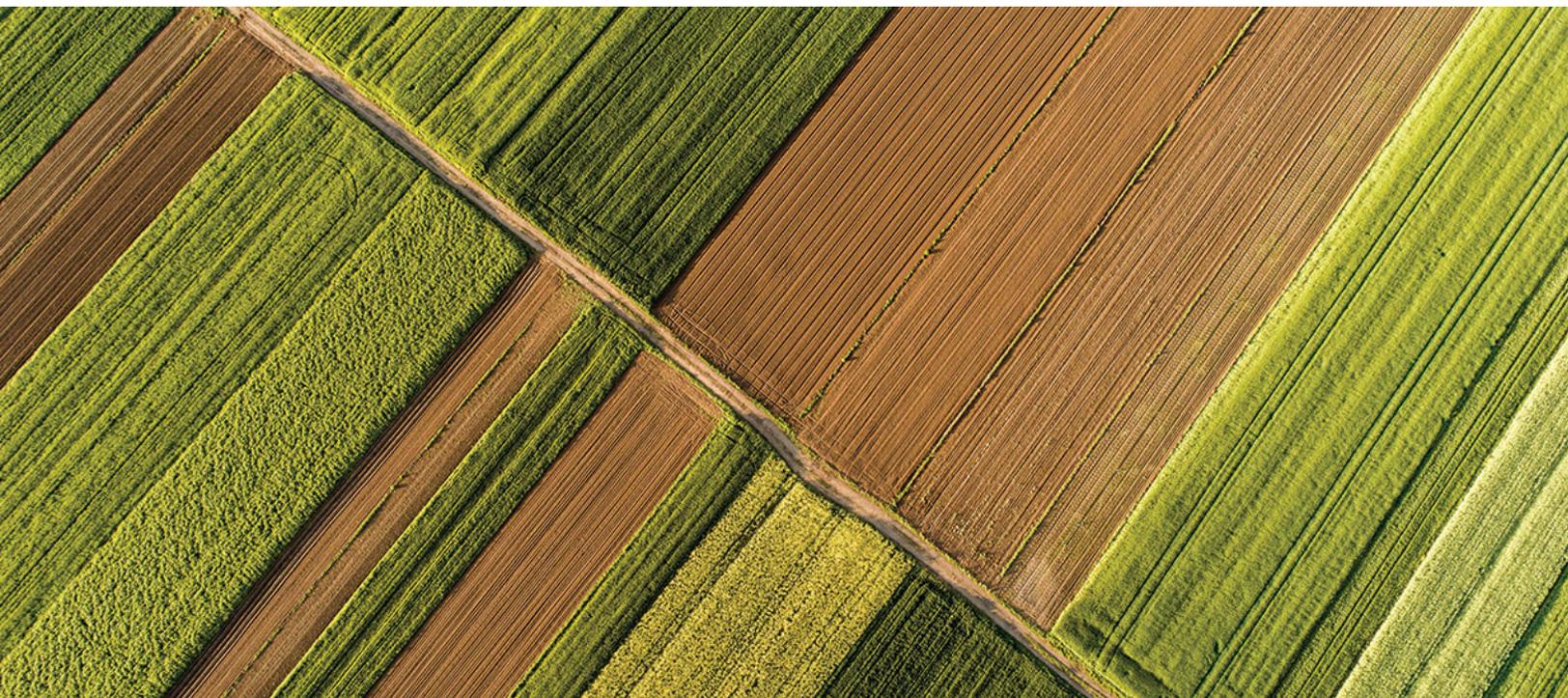
The AgVantage team has been amazing over these past few months. Almost all working remotely and not even skipping a beat. By being “strapped” to our desks (no I didn’t actually strap them :) ) and not able to be on the road for work or really even for pleasure, the team has been nose to the grindstone and kicking butt on software enhancements. Last month alone, there were over 2 pages of enhancements released. This takes the full AgVantage team to work together to be able to make this happen. They miss the camaraderie of being in the same building, like many of you, but are making the best of it by having weekly “WebEx” meetings. And in normal AgVantage fashion, each week is themed, so they show up in costume. Last week were wigs, the week before, masks and this week, vacation attire.

If you have not gotten signed up for the AgVantage 2020 National “Live Streamed” conference June 17-18, 2020, do so now. It is definitely going to be one for the books. To top it off, what an inexpensive way to get many people in your company some really amazing training? I promise, you will be happy you did.



*AgVantage 2020 National "Live Streamed" Conference - June 17-18, 2020*

**Thank you for your continued business. In our 44<sup>th</sup> year of business, I realize you have many choices for software providers. I will do my best, each and every day, to assure your happiness in your choice of AgVantage® Software as your Agribusiness Accounting system.**



## Feed the Future - AgVantage 2020 Conference Industry Leading Event!

This year's AgVantage 2020 National Conference June 17-18 is going to be "live streamed" and one that you will not want to miss! We are excited to have a production company out of Minneapolis help us make this an event that is not only top-notch, as expected, but find ways to connect to people, even if it is virtual.

To get registered, go to [www.agvantage.com](http://www.agvantage.com) and click on the link on the home page "Register Now". Once you complete that, you will receive a packet in the mail from us, plus an email with the instructions on how those two days will play out.

When you look at the agenda, I think you'll agree there is nowhere in the industry where you can go to get such industry leading training from amazing ag-professionals – and right from your own home or desk. Use this as a chance to really put yourselves above the competition in software and system efficiencies and technologies.

Plus, we will continue, even though it is a "streamed" event, to find ways to connect you to others in the industry.

**Do not miss this once a year, and maybe once in a lifetime, event!  
Register today!**

## Ag Shift - The Changing Face of Agriculture

*By Mark Mayfield - Keynote speaker for upcoming AgVantage 2020 National Conference*

**CHANGE IS MORE DIFFICULT IN AGRICULTURE:** We are traditionalists and sentimentalists, and that can be a hindrance to change.

**THE OLDER YOU GET, THE MORE RELUCTANCE YOU HAVE TO CHANGE.**  
**WE MUST CONTINUE TO MORPH:** We must constantly change our technology, our communication strategy, our coalitions, and our mindset.

**YOU HAVE THREE RESPONSES TO CHANGE:** Ignore it and hope it goes away. React to it and play catch up. Create change and win.

**STAY POSITIVE:** Remember cycles, history, and agriculture's perpetual optimism.

**KEEP YOUR SENSE OF HUMOR:** It maintains perspective, it makes you creative, it keeps you energized. You don't stop playing because you grow old, you grow old because you stop playing.



**FEED THE FUTURE**  
AgVantage 2020 National Conference  
*virtual*

*June 17-18, 2020—Live Streaming from the  
Hyatt Hotel in Minneapolis, MN*



**"Mayfield  
Presentations:  
Compelling  
Content...  
Genuine Humor."**

**Mark  
Mayfield**  
CSP, CPAE



## Update on New Software Releases

By Dave Hammond, VP Programming [daveh@agvantage.com](mailto:daveh@agvantage.com)

AgVantage strives to meet your agribusiness needs by updating our software platforms on a regular basis. The following is a list of the various AgVantage Software platforms and the many new software releases

### Accounts Receivable

Added fields to jobfiles (480029)

Finance Charge Calculation (485408)

### Accounts Receivable

Edge Edge AR - Inventory Report added quantity fields (451180)

U4MEN3 Opt 14. Price Break Listings (484243)

U4MEN1 Opt 9. Print Detail Report of Work Orders (484248)

U4MEN14 Opt1 - Create a Batch from Crossover (484340)

U4TRNH THFIL1 - populate for Edge Invoice (484966)

Shared Contracts (485161)

Adds contract Customer to JSON data structure (487233)

Extended Amounts (487550)

### Agronomy Edge

CDD19 #2 Attach Spray Application document to email notification (451501)

CDD19 # 4 include Service items in the new View option (457964)

Print QA Analysis/TPF per Acre in Dispatch (478880)

Option to print blank spray application workorder (484907)

### eAgVantage

Reprint PC GRAIN SCALE TICKETS from originator's eAgV Grain Loads (486551)

### Edge

runCommand changes to spool to pdf (487578)

### Energy PC

Distinguish the VOID ticket on history view of invoices (488930)

Void reflect on the customer's information deliveries tab (490036)

### Energy Dispatch Mapping Edge

Turn by Turn - Phase 1 (479754)

Call screen changes-V8- V81 (484421)

### ETA Web

Web-based ETA to redirect to ETA IBMi login (488464)

### Feed

Edge Seed- Sales Report- added discount tab (484917)

Set default values for feed order tables (484522)

### Grain

Show status on blends to be billed report (478881)

Add Summarize flag to Lot report to summarize load totals (484436)

Bin Transactions - Clean/Close trans type changed to 10-was 06 (485509)

Contracted bu should not be allowed to be less than delv or priced (486328)

*(continued on page 5)*

## Grain Edge

U5MNEM-5.2 Save & Summarize - Grain Bank Activity (408271)

Cust Portal-Purchase control list - Add dlrvy end date & filters (463985)

U5MNEM2-10 Capture Files for Month End Reports (484963)

## Interfaces

Bushel - Put Split group # and lot comment on ticket (488013)

BUSHEL - Payment status on settlements with 0 net amount (488719)

AutoBlend Non-Standard Inventory UOMs (489024)

Pinnacle - Correct tax rounding issue (462397)

## Inventory

Enhancement add yes/no flag to use inv cost for transfers (479010)

## Inventory Edge

Missing Item Report- change date from MM-YYYY to MM-DD-YY (452812)

Setup screen for Missing Item report changed to Company Location (452817)

Edge Inv - Inventory Received allow maintenance of date (453964)

Edge Inv IR Invoice Entry add total qty column (465821)

Enhancement Edge Inventory Inv Summary Report by GL (486349)

## Payroll Edge

Edge PR-Payroll Labor Report by Work Code and Employee (454186)

## Seed Edge

V8 Seed Inventory dealer bucket column and totals (452454)

Modify "On Hand" screens, to account for dispatched (460475)

GPOS/Product Movement Report (460689)

Lot numbers on quantity on hand screens/drill down (461708) ability to show payments in discounts but not carry through (478975)



## Berrylicious Icebox Cake

By Valerie Ahlers

### Ingredients:

- 19 oz. graham crackers
- 8 oz cream cheese, softened
- 2 pkg. instant white chocolate pudding mix
- 2 ½ c. cold milk
- 12 oz whipped cream topping (like Cool Whip)
- 3 c. sliced strawberries
- 1 ½ pt. blueberries
- 2 oz. white chocolate chips, melted (optional)



### Directions:

Whip cream cheese until smooth. Gradually add dry pudding mix until well blended. Slowly add the milk and blend until well mixed. Gently stir in the whipped topping. Spread a thin layer of pudding mix on the bottom of a 9 x 13 cake pan. Make a layer of graham crackers, using about 7-8 graham crackers. Spread another layer of the whipped topping mix. Sprinkle on 1/3 of the fruit. Cover with another layer of graham crackers. Spread about a third of pudding/whipped topping mix. Sprinkle with another 1/3 of fruit mix. Cover that with a last layer of graham crackers, then the balance of whipped topping/pudding mix, followed by the remaining fruit. It should pretty well fill the pan. Chill for a minimum of 4 hours (overnight is best). Before serving, melt white chocolate chips and drizzle over the dessert.

This is a perfect for a summertime dessert or for a 4th of July. You can substitute other fruit for a change of color or what is in season.